

Corporate Liability Plan vs. Individual Liability (Stipend) Plan under Verizon

	Corporate Liability	Individual Liability (Stipend)
Discounts	<p>Up to 24% discount on eligible plans on plans \$34.99 or greater</p> <p>25% discount off retail price of qualifying accessories</p> <p>Up to 35% discount off retail price of qualifying accessories when multiple accessories are purchased</p> <p>Able to negotiate volume discounts</p>	<p>18% discount on plans \$34.99 or greater</p> <p>25% discount off retail price of qualifying accessories</p> <p>Up to 35% discount off retail price of qualifying accessories when multiple accessories are purchased</p>
Global Data Services	Unlimited Data Use for smart phone global plans	\$25/100 MB of data use
International Long Distance	<p>Per-Minute International Rates: Discounted per minute voice charges as low as \$.49 per minute with no additional monthly fee</p> <p>International Long Distance Value Plan: as low as \$.06 per minute with \$3.99* monthly fee</p> <p>*\$3.99 is not eligible for corporate discounting</p>	\$4.99/month fee to discount voice charges
Mobile Broadband Services	Unlimited Data Use @ \$39.99/month	<p>5 GB @ \$50/month</p> <p>10 GB @ \$80/month</p>
Account Support	<p>Local Government Account Manager</p> <p>Designated Account Liaison</p> <p>Tier II Technical Support</p>	<p>Local Retail Store</p> <p>(800) Customer Service Number</p> <p>Local Government team will be unable to provide account support</p>
Contract Length	1 year	2 years

Equipment Upgrade	Can upgrade every 10 Months	Can upgrade every 20 Months
New Equipment Return Policy	Can return wireless equipment purchased from Verizon for any reason (defective or not) within 30 days of purchase of the original date of purchase	Return wireless equipment purchased from Verizon for any reason (defective or not) within 14 days of purchase of the original date of purchase
Warranty Options	One year manufacturer warranty (device malfunction, not end-user caused) Can purchase extended warranty protection for 2 nd Year	One year manufacturer warranty (device malfunction, not end-user caused) Can purchase extended warranty protection for 2 nd Year
Device Insurance	Third Party Provider, Asurion Monthly one-to-one ratio which means each phone would need insurance coverage with a monthly premium Insurance specific to phone Deductible	Third Party Provider, Asurion Monthly one-to-one ratio which means each phone would need insurance coverage with a monthly premium Insurance specific to phone Deductible
Activation Fees	Waived Fees	\$35 Fee
Termination Fees	No Early Termination Fees	Early Termination Fees - up to \$350 No termination fee if service is cancelled within 14 days of original date of purchase
Suspend Service Fees	No Suspend Fees	\$15 Suspend Fee
Credit Checks	N/A	Yes
Equipment Pricing	Tiered Equipment Pricing (highest discounts available) Quarterly Promotional Specials No Mail in Rebates	Consumer Based Pricing \$30 Upgrade Fee Mail in Rebates

<p>Family Plans/Sharing Minutes/Pooling Minutes</p>	<p>Pooling of Minutes within Corporate Plan</p> <p>10 Friends and Family for Business Numbers on all smart phones and on basic phones with a minimum of 600 minutes, numbers are non-Verizon numbers, numbers are distributed by account and not by phone</p> <p>Unable to include family plans</p>	<p>Family Sharing Plans Available</p>
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